

General Meeting Monday, February 9th



Agenda

- 1. Introductions
- 2. Operations Update
- 3. Race Director Update
- 4. Drivers Programs
- 5. Questions and Answers
- 6. Next Steps
- 7. Next Generation Enduro Meeting



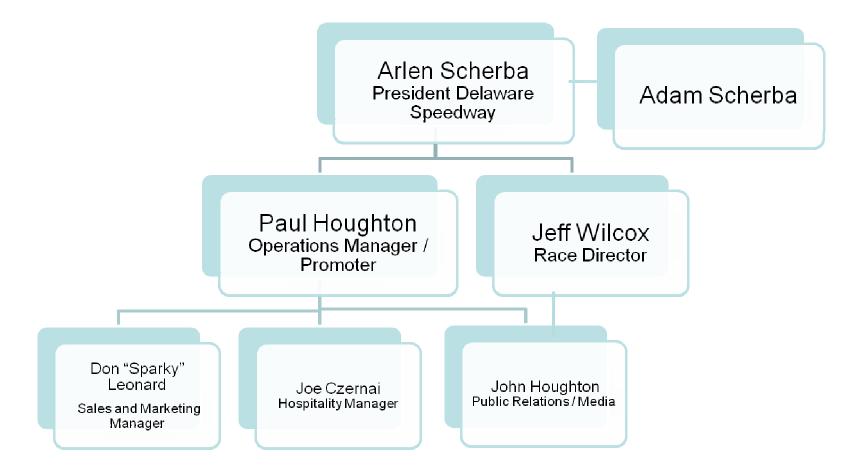
Operations Update

- 1. 2009 Management Team
- 2. Division Sponsor Update
 - 3. 2009 Year End Points Fund
 - 4. 2009 Awards Banquet
 - 5. Meeting Notes on web site



Operations Update

2009 Management Team





Operations Update

- 2. Division Sponsor Update
- 3. 2009 Year End Points Fund
- 4. 2009 Awards Banquet mid Oct
- 5. Meeting Notes on web site



Race Director Update

- 1. Ownership Update
- 2. Track Repairs
- 3. Electronic Scoring (\$150 Wkly, \$80 Enduro, \$20 / event)
- 4. Rulebook Update L/M updated today/engine setback
- 5. NASCAR Update



COMPETITOR INFORMATION



What is... The NASCAR WHELEN ALL- AMERICAN SERIES

- North America's Premier Weekly Short Track Program
- Over 50 Tracks
- 8,000 Competitors
- National Championship
- State Championship
- Track Championship
- Markets in 23 States
- Markets in 4 Canadian Provinces
- "Stepping Stone" to Developmental Series





NASCAR WHELEN ALL-AMERICAN SERIES **Season End Awards** 1st - \$25,000 National 2nd \$10,000 3rd - \$ 5,000 Championship The Top 500 drivers in the NASCAR Whelen All-American Series will be ranked at the end of the season. 1st - \$2,000 per NASCAR-sanctioned track in the state/province 2nd - \$1,000 per NASCAR-sanctioned track in the state/province 3rd - \$500 per NASCAR-sanctioned track in the state/province State/ Example – If there are three tracks in a state the payout would be as follows: 1st - \$6,000; 2nd - \$3,000; 3rd - \$1,500 Province Rookie of the Year (State)- \$1,000 bonus Championships State/Province Champions will be invited to attend the NASCAR Whelen All-American Series season-end awards banquet. Feature Division - \$10,000 2nd Division - \$ 3,000 Track 3rd Division - \$ 2,000 4th Division - \$ 1,500 Championships Awards will be disbursed to the top 10 in each division. Does not include promoter point fund contributions which are distributed separately. Plaques to the top 3 in each division. Track Champions will be invited to attend the Whelen All-American Series season-end awards banquet.

National Points System for Feature Division Cars

1. Points will be awarded based on the amount of cars starting the feature race.

2. The winner will be awarded 2 points per car up to 23 cars and a 5 point bonus for winning.

3. If event has 23 cars or more, the winner will be awarded 46 points plus a 5 point bonus for winning. a. Each finishing position after that will decrease by 2 points

b. 23rd position and lower will each be awarded 2 points

4. All drivers in the race must be NASCAR members to gain points. If a driver in the field does not have a NASCAR license at the time of the race he/she will not be awarded any points, nor will his/her finishing position factor into the overall car count for point awards to other drivers. It will be as if they didn't even race.

5. *Example* – If starting field has 20 cars, then the winner will be awarded 40 NASCAR championship points plus a 5 point bonus, second place awarded 38 points and so on in 2 point increments.

MASCAR. 24

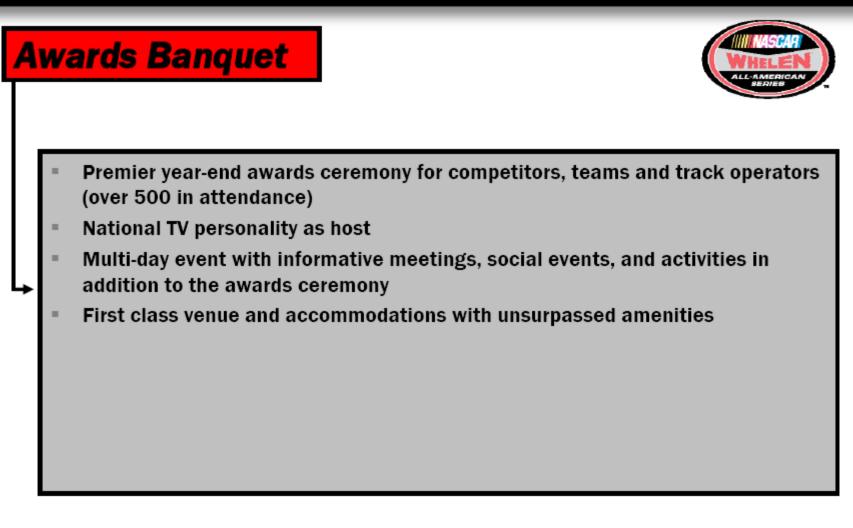


"New" Rookie of the Year Program

- Rookie of the Year Award
 - National Champion \$2,000
 - State Champion \$1,000
- All first time Division I license holders eligible
 - State Champion determined by competitor's best 18 points finishes from any NASCAR sanctioned track within the state/province in North America
- National Champion determined by competitor's best 18 finishes from any NASCAR sanctioned track within North America



16 NASCAR. 26



Local Track Awards

 Tracks receive Series plaques for the top three point finishers in each sanctioned division to present at their banquet

 In addition, a Craftsman Mechanic of the Year plaque is sent to present to local track recipient





Membership

- Requirements
 - 100% membership participation
 - Division I Competitor License- \$185
 - All other Division Competitor Licenses- \$90
 - Crew License- \$90
- Benefits
 - \$1,050,000 in participant accident insurance
 - Rule book
 - Subscription to Dick Berggren's Speedway Illustrated
 - Annual Preview and Press Guide
 - Access to penalty appeals process
 - Exclusive discounts with participating NASCAR sponsors
 - Discounts on NASCAR "Official Members" merchandise
 - Access to NASCAR members website
 - NASCAR pin and decal



NASCAR Members

- 1. \$10 discount at back gate for members
- 2. Year End point fund:
- » Must be NASCAR member & 80% attendance to participate
- » Purse made up of money from Delaware, NASCAR and sponsors
- » Portion paid to licensed driver and portion to car owner
- » All trophies to driver
- 3. Increased Nightly Purse for Members
- 4. Marketing Assistance from Speedway and NASCAR

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NOTE: Purse is 5-10% less for non members.

APC Late Models Note:

JBM Auto Leasing Triple Crown - -New event. Three selected events throughout the season, there will be a points fund paid at the year end banquet of approximately \$11,000.00, to the top-20 in points within that series.

TOTAL PURSE MONEY:

Total *available* money and awards is estimated to be a half-million dollars.



Driver Programs For NASCAR Members

1. Backgate Convenience Pass

- » \$320 plus tax, entry to all events (Saves approx. \$400)
- » Top gate spousal pass \$250 plus tax entry to all events. (Saves approx.
 \$50)

2. Sponsor Workshop

- » Help you get sponsors
- » Supply NASCAR demographic info
- » Need to know if you are interested

3. Increasing sponsor value:

- » Make tickets available to sponsors on night you race (no charge)
- » Need contact info for customer service follow up

TRANSMISSION DIRECT NEXT GENERATION ENDURO

GOOD YEAR

KING

Biette

SPEED

NORRERS

ENDURO OBJECTIVES

- Keep the Enduro healthy.
- Improve the Race format for Fans and Racers
- Increase Driver/Sponsor exposure
- Get the division back up to 100 plus vehicles.
 - Allow the use of cheaper and readily available vehicles.
 - Open the class up to new and different types of cars.
 - Slow the field down with more vehicles
- Create a "race within a race" with V8 class and "Six or less" class. If car count allows, will be separate shows.
- Encourage more participation through bonus incentives.
- Reward the division when more cars are on the track through a Pro-rated Payout Structure.



Suggested Race Format

- 30 Lap Heat Race #1 (drivers in lower half of points)
- 30 Lap Heat Race #2 (drivers in top half of points plus top ten in points from previous season)
- Chaos Cars
- 150 Lap feature



Heat Race – 30 Laps

- Top 3 to front straight away for interview / trophy
- Winner flips coin to invert field or not
- Heat race will be for points and top 3 will be paid.
- Heat Race #1 (lower half of points) will line up in front of Heat Race #2 for feature.



Challenge Race – V8

- Practice and 30 lap Feature
- Purse same as Truck Purse
- Intent to feature lower, middle and top of field geared for provisionals and starting lineups
- May 22 Lower part of field from May 16
- July 24 Middle Part of field from July 18
- Aug 21 Top Part of Field from Aug 15
- Starting 28 cars per race
- Regular race procedures, cautions etc.
- No points, same payout as Truck weekly
- Note: Sept 4 All-Star race all cars in points



BONUS PROGRAMS

- Top non-gm car, \$100
- Top Rookie, \$200
- Top Station Wagon, \$100
- Top Truck, \$100
- Hard Luck Pool, \$300 added per event.



Questions and Answers



Thank you!